KALEIDOSCOPE INTERNATIONAL

Background

- Founded 2013, Lausanne.
- Niche supply chain consultancy focused on significantly improving customers profitability and accelerating transformations
- Global Coverage
- Key Industries FMCG, Retail, Healthcare, Pharmaceutical and Medical Devices

Capabilities

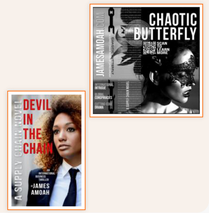
- Consultancy – client centric, specialise in collaborating, developing and implementing Business Solutions across the E2E Supply Chain
- Training - accelerate transformation of individuals and organizations across the supply chain by unlocking the potential of people
- Coaching and Mentoring

Achievements

- Business Turnarounds, Divestiture, Supply Chain Strategy and Implementations, Cost Reductions and Performance improvements.
- Global Order To Cash leadership (largest M&A in Beauty Sector history to date).
- Global Business Process Ownership Customer Service and Commercial
- Growth and efficiency in startup environments, adapting strategies to suit agile and dynamic needs.

James Amoah - CEO

- Many senior international leadership roles including
- Johnson & Johnson
- CareFusion (BD), Coty
- Other Pharmaceutical, Medical Devices, Performance Coatings
- Author - Published two Supply Chain Thriller books and writing 3rd



Leader Strategy for Kaleidoscope

Vision

To be the most trusted Value Realization partner by our clients.

Mission

- To be an internationally recognised company in Value Realization bridging the gap between strategy and design
- To offer differentiated supply chain solutions that provide the right mix of planning, technical expertise, specialized tools and ongoing engagement to ensure that our clients reaches their full, unconstrained value potential.
- To build long term partnerships with our clients by being centred around their needs and delivering quality work in the most cost effective manner, every time.

Value proposition – "Seeing Problems Differently"

Kaleidoscope helps you, the client, to see situations that drive enterprise value, determine where you want to be, and how best to navigate there while minimizing risk at every stage of the implementation process.

Strategy

- Our Strategy is to support our Clients in building a world-class Value Chain across - Customer, Product, Supply Chain and Technology

Synchronized Value Chain

Differentiator

Qualifier

	Customer	Product	Supply Chain	Technology
Core Capabilities Focus	Customer strategic planning Collaboration - cost reduction Customer/ channel profitability Inventory replenishment Collaboration - demand planning	Product Lifecycle Management Product Data Management Product profitability Cross- functional design teams SKU rationalization	Supply Chain/ Network Optimization SCM Organization Program Management Flexibility capacity Production Schedule Optimization Transportation Optimization Integrated Sales & Operations Planning	Scenario Planning Business Intelligence Customer / Supplier Portal Product Lifecycle Mgmt Advanced Planning Systems Customer Relationship Management
Enable and Support Focus	Customer segmentation Customer service levels- fulfillment Customer collaboration- quality	Supplier collaboration › New materials Supplier collaboration › New processes Product quality	Quick Changeover Six Sigma / SPC Demand planning Lean Manufacturing ISO Quality Certification	Transportation Mgmt Product Data Mgmt Warehouse Mgmt Demand planning EDI Quality Mgmt ERP